



## **ANNOUNCEMENT & NEWS RELEASE**

### **NTEGRATOR SECURES NEW CONTRACTS WORTH S\$14.5 MILLION FROM REPEAT CUSTOMERS**

- ***For the supply of a batch of high-performance batteries to Viettel under a newly signed frame contract***
- ***Awarded a contract for the upgrading of the Carrier Ethernet Network by M1***
- ***Awarded a fiber cable installation contract by Huawei***

**Singapore, January 5, 2015** – Ntegrator International Ltd (“Ntegrator” or “the Group”), a leading regional communications network specialist and systems integrator, is pleased to announce that it has secured new contracts worth S\$14.5 million from repeat customers Viettel Global Investment Joint Stock Company (“Viettel”), M1 Limited (“M1”) and Sino Huawei Technologies Pte Ltd (“Huawei”).

The orders from Viettel, Vietnam’s largest mobile network operator with a growing international presence, involves the supply of 12-Volt, 155-Ampere hour batteries. The orders were awarded under a newly-signed frame contract, which establishes Ntegrator as one of the main suppliers of the Narada brand of batteries to Viettel on a continuing basis.

Mr. Jimmy Chang, Managing Director of Ntegrator, commented, “We are delighted to sign this significant supply agreement with Viettel, which has been a customer of Ntegrator since 2002. The frame contract further cements our strong working relationship with Viettel and reflects Viettel’s confidence in Ntegrator’s ability to deliver higher quality products and services.”

The aforesaid orders are expected to be delivered over the next six weeks. It is therefore expected to contribute positively to the Group's financial performance for the financial year ending December 31, 2015 ("FY2015"), subject to timely completion of the project and effective cost management.

The Group was also awarded a purchase order from M1 for the supply and integration of infrastructure for the first phase of M1's upgrading works for its existing Carrier Ethernet Network.

M1, a leading communications company in Singapore, is one of Ntegrator's long-time customers, providing repeat businesses to the Group since it commenced operations in 2002. The purchase order from M1 is expected to contribute positively to the Group's financial performance for FY2015, subject to timely completion of the project and effective cost management.

Additionally, the Group was awarded a contract from Huawei for the pulling/installation of fiber optic cables in Singapore. Work on this two-year project commenced in late December 2014, and is expected to contribute positively to the Group's financial performance for FY2015 and FY2016, subject to timely completion of the project and effective cost management.

"It is encouraging that the quality of our work has continued to win us new opportunities both in Singapore and in regional markets. Moving forward, we will continue to build on our established business network and close relationships with customers to leverage new growth opportunities and strengthen our order book," Mr. Chang concluded.

### **About Ntegrator International Ltd**

Established in April 2002 and listed on Catalist (formerly known as SESDAQ) three years later, on October 26, 2005, Ntegrator's core businesses include the design, installation and implementation of data, video, fibre optics, wireless and cellular network infrastructure as well as voice communication systems. The Group provides project management services as well as maintenance and support services.

Headquartered in Singapore, Ntegrator has operations in the region, covering Singapore, Vietnam, Myanmar and Thailand.

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